



The Tender

Key:

Building Winning Bids

The Procurement Landscape



Learn about the procurement landscape including markets, certifications & accreditations, and strategies.

Tender Interpretation, Compliance & Risks



Learn how to interpret tender documents, adhere to procurement requirements, & manage your obligations & risk.

Effective Tender Writing & Templates



Learn how to write a winning tender response, and setup templates to ensure effectiveness & efficiencies.

Who Should Attend?

This workshop is ideal for small to medium-sized enterprises new to tendering or existing tenderers looking to win more bids, sharpen their skills, and grow their expertise. It's a practical, hands-on session designed to boost confidence and tendering success.

Workshop Location & Time - DARWIN

Quest Palmerston - 18 The Boulevard Palmerston

27th February 2026 | 9.00am - 1.00pm | Morning Tea Provided

What to Bring - Laptop & Charger

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